MYERS-BRIGGS PERSONALITY TEST

QUESTIONS

I. When the phone rings do you

- (a) hurry to get to it first
- (b) hope someone else will answer

2. Are you more

- (a) observant than introspective
- (b) introspective than observant

3. Is it worse to

- (a) have your head in the clouds
- (b) be in a rut

4. With people are you usually more

- (a) firm than gentle
- (b) gentle than firm

5. Are you more comfortable in making

- (a) critical judgments
- (b) value judgments

6. Is clutter in the workplace something you

- (a) take time to straighten up
- (b) tolerate pretty well

7. Is it your way to

- (a) make up your mind quickly
- (b) pick and choose at some length

8. Waiting in line, do you often

- (a) chat with others
- (b) stick to business

9. Are you more

- (a) sensible than ideational
- (b) ideational than sensible

10. Are you more interested in

- (a) what is actual
- (b) what is possible

II. In making up your mind are you more likely to go by

- (a) data
- (b) desires

12. In sizing up others do you tend to be

- (a) objective and impersonal
- (b) friendly and personal

13. Do you prefer contracts to be

- (a) signed, sealed, and delivered
- (b) settled on a handshake

14. Are you more satisfied having

- (a) a finished product
- (b) work in progress

15. At a party, do you

- (a) interact with many, even strangers
- (b) interact with a few friends

16. Do you tend to be more

- (a) factual than speculative
- (b) speculative than factual

17. Do you like writers who

- (a) say what they mean
- (b) use metaphors and symbolism

18. Which appeals to you more

- (a) consistency of thought
- (b) harmonious relationships

19. If you must disappoint someone are you usually

- (a) frank and straightforward
- (b) warm and considerate

20. On the job do you want your activities

- (a) scheduled
- (b) unscheduled

21. Do you more often prefer

- (a) final, unalterable statements
- (b) tentative, preliminary statements

22. Does interacting with strangers

- (a) energize you
- (b) tax your reserves

23. Facts

- (a) speak for themselves
- (b) illustrate principles

24. Do you find visionaries and theorists

- (a) somewhat annoying
- (b) rather fascinating

25. In a heated discussion, do you

- (a) stick to you guns
- (b) look for common ground

26. Is it better to be

- (a) just
- (b) merciful

27. At work, is it more natural for you to

- (a) point out mistakes
- (b) try to please others

28. Are you more comfortable

- (a) after a decision
- (b) before a decision

29. Do you tend to

- (a) say right out what's on your mind
- (b) keep you ears open

30. Common sense is

- (a) usually reliable
- (b) frequently questionable

31. Children often do not

- (a) make themselves useful enough
- (b) exercise their fantasy enough

32. When in charge of others do you tend to be

- (a) firm and unbending
- (b) forgiving and lenient

33. Are you more often

- (a) a cool-headed person
- (b) a warm-hearted person

34. Are you prone to

- (a) nailing things down
- (b) exploring the possibilities

35. In most situations are you more

- (a) deliberate than spontaneous
- (b) spontaneous than deliberate

36. Do you think of yourself as

- (a) an outgoing person
- (b) a private person

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37. Are you more frequently

- (a) a practical sort of person
- (b) a fanciful sort of person

38. Do you speak more in

- (a) particulars than generalities
- (b) generalities than particulars

39. Which is more of a compliment:

- (a) "There's a logical person"
- (b) "There's a sentimental person"

40. Which rules you more

- (a) your thoughts
- (b) your feelings

41. When finishing a job, do you like to

- (a) tie up all the loose ends
- (b) move on to something else

42. Do you prefer to work

- (a) to deadlines
- (b) just whenever

43. Are you the kind of person who

- (a) is rather talkative
- (b) doesn't miss much

44. Are you inclined to take what is said

- (a) more literally
- (b) more figuratively

45. Do you more often see

- (a) what's right in front of you
- (b) what can only be imagined

46. Is it worse to be

- (a) a softy
- (b) hard-nosed

47. In trying circumstances are you sometimes

- (a) too unsympathetic
- (b) too sympathetic

48. Do you tend to choose

- (a) rather carefully
- (b) somewhat impulsively

49. Are you inclined to be more

- (a) hurried than leisurely
- (b) leisurely than hurried

50. At work do you tend to

- (a) be sociable with your colleagues
- (b) keep more to yourself

51. Are you more likely to trust

- (a) your experiences
- (b) your conceptions

52. Are you more inclined to feel

- (a) down to earth
- (b) somewhat removed

53. Do you think of yourself as a

- (a) tough-minded person
- (b) tender-hearted person

54. Do you value in yourself more that you are

- (a) reasonable
- (b) devoted

55. Do you usually want things

- (a) settled and decided
- (b) just penciled in

56. Would you say you are more

- (a) serious and determined
- (b) easy going

57. Do you consider yourself

- (a) a good conversationalist
- (b) a good listener

58. Do you prize in yourself

- (a) a strong hold on reality
- (b) a vivid imagination

59. Are you drawn more to

- (a) fundamentals
- (b) overtones

60. Which seems the greater fault:

- (a) to be too compassionate
- (b) to be too dispassionate

61. Are you swayed more by

- (a) convincing evidence
- (b) a touching appeal

62. Do you feel better about

- (a) coming to closure
- (b) keeping your options open

63. Is it preferable mostly to

- (a) make sure things are arranged
- (b) just let things happen naturally

64. Are you inclined to be

- (a) easy to approach
- (b) somewhat reserved

65. In stories do you prefer

- (a) action and adventure
- (b) fantasy and heroism

66. Is it easier for you to

- (a) put others to good use
- (b) identify with others

67. Which do you wish more for yourself:

- (a) strength of will
- (b) strength of emotion

68. Do you see yourself as basically

- (a) thick-skinned
- (b) thin-skinned

69. Do you tend to notice

- (a) disorderliness
- (b) opportunities for change

70. Are you more

- (a) routinized than whimsical
- (b) whimsical than routinized

MYERS-BRIGGS PERSONALITY TEST

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DIRECTIONS FOR SCORING

- I. Add Down so that the total numbers of "A" answers is written in the box at the bottom of each column. Do the same for the "B" answers you have checked. Each of the I4 boxes should have a number in it.
- 2. Transfer The Number in box number I of the answer grid to box number I below the answer grid. Do this for box 2 as well. Note, however, that you have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by arrowss. Now add all the pairs of numbers and enter the total in the boxes below the answer grid so each box onl has one number.
- 3. Now You Have fours pairs of numbers. Circle the letter below the larger numbers of each pair. If the two numbers of any pair are equal, then circle neither, but put a large "X" below them and circle it.